



BEYOND THE BID

“Navigating L.A. County Contracting”

WHEN:

January 30, 2013
9:00 am – 12:00 pm

WHERE:

College of the Canyons

University Center Room 107
26455 Rockwell Canyon Road
Santa Clarita, CA 91355
(661) 259-7800



****PARKING (\$2.00)****
Enter campus from
Rockwell Canyon and
University Center Drive.
Proceed to end for
parking kiosk. Lot 14 is
closest to University
Center.

REGISTER TODAY!!

**NO COST TO
ATTEND**

1. osb.lacounty.gov
2. Click “Events & Training Courses”
3. Click “Calendar” link
4. Click “Beyond the Bid” on January 30.
5. Click link provided under Additional Information.
6. Fill out and submit.

WHAT:

- How to do business with the largest County (annual spend over \$4B)
- How to respond to a solicitation
- Helpful tips to being a responsible contractor/supplier
- Benefits of having LA County as a customer
- Certifying as a Local Small Business Enterprise for added benefits

Workshop coordinated by L.A. County Office of Small Business & PTAC
Email: osb@isd.lacounty.gov Phone: (323) 881 - 3964

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